

THE GAP BETWEEN IDEAS AND DELIVERY



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Agenda

- The journey
- Technical lessons learnt
- Collaborative lessons learnt
- Key take aways

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The journey

- The meeting of minds
- Test case
- Use case
- Idea expansion
- Application + Next steps

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Technical lessons learnt

- Do you really understand what you need?
- The same thing – faster, better
- Outcome based – a new way
- Questioning accuracy and real-time data needs

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Collaborative lessons learnt

- Working across the supply chain
- Having the tough conversations

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Lesson Learnt Summary

- Out-of-the-box solutions do not exist – multi-party collaboration is necessary
- Collaboration is taking on a new meaning – solutions require complete integration along value chain due to the demand for flows of information

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Lesson Learnt Summary

- Development occurs iteratively – this means changing ideas of how projects and trials are run
- Technology is not a solution – it enables solutions; therefore you need to have a question you want answered (note this NOT the same having a problem)

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Thank you

Please connect with me if you'd like to find out more.

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Relationships creating success